

All Bidders

Amendment -VII

Subject: Outsourcing of Laboratory Diagnostic Facilities through NABL Accredited Laboratory Diagnostic Setups in New Super Speciality Block of Safdarjung Hospital, New Delhi.

IFB No. : Safdarjung/Tender/Laboratory Diagnostic Facility/2018/1 dated 28.08.2018

This has reference to above IFB.

The following Amendment may be noted which shall be treated as part of the tender document and to be submitted duly signed & stamp along with tender.

Sr. No.	Bidder's Query	Reply
1.	<p>2.2 For Pre-Qualification the applicant: (Refer clause 12.4 of ITB for details)</p> <p>(ii) Experience of having successfully completed similar* works costing not less than the Rs 10.00 Cr for minimum 3 years ending last day of month previous to the one in which tenders are invited.</p> <p>*Similar nature of works means serving /served of at least NABL accredited Laboratory diagnostic facility satisfactorily in the 300 bedded hospital for minimum 3 years.</p> <p>Our stand would be that the bidder should not be insisted on for past experience of 300 bedded operation along with Rs 10 Cr of revenue clocked during those past 3 years. This can be requested for 75 bedded and not more than 3 Cr revenue for 3 years.</p>	Tender terms & conditions remain unchanged.
2.	<p>As per 2.2 (v) Valid DSIR Registration for research</p> <p>We would like this requirement of DSIR to be waved off as no clinical or any research work is expected to be conducted at the centre</p>	Tender terms & conditions remain unchanged.
3.	<p>3.1 Personnel Capabilities: The firm should have suitable qualified and experienced personnel for the successful completion of the works. List of employees and bio-data of</p>	Tender terms & conditions remain unchanged.

	<p>key officials shall be submitted stating clearly how these would be involved in this work. (Applicant to Fill enclosed annexure – I).</p> <p>The bidders should get the flexibility to submit the personnel capabilities after qualifying the bidding. Primarily the laboratories who have the capabilities to take this assignment may not have their existing labs in the NCR region. The resources will have to be identified and hired after getting through the bid.</p>	
4.	<p>3.2 Equipment Capabilities: The Applicant should submit the list of equipment for the successful completion of the project. (Applicant to Fill enclosed ANNEXURE -II).</p> <p>The bidders should get the flexibility to submit the list of types of equipment after qualifying the bidding. Primarily the laboratories who have the capabilities to take this assignment may not have their existing labs in the NCR region. The equipment list will have to be identified from the point of view that the uptime requirement is 95%. So the focus for equipment's has to be extremely efficient servicing and back up.</p>	Tender terms & conditions remain unchanged.
5.	<p>Financial Capabilities: The Audited Balance Sheets for the last five financial years (2012-2013,2013- 2014, 2014-15, 2015-16 & 2016-17) should be submitted and must demonstrate the soundness of the Applicant's financial position showing positive net worth and net profit see ANNEXURE-III). Where necessary, the Consultant (HSCC) on behalf of Employer will make inquiries with the Applicant's bankers (Applicant to fill enclosed ANNEXURE-III).</p> <p>The constitution of the companies can be as a partnership firm/ Private limited/ Public Limited or it can be a mix of all three. E.g few years as a partnership firm and few years as a Private limited or Public limited</p>	Tender terms & conditions remain unchanged.
6.	<p>9. The Laboratory Diagnostic Set-up should be made fully operational maximum by 3 months including lab furnishing, installation of brand new equipment as per Annexure-XII as the hospital is going to function soon.</p> <p>The set-up time should be extended to 5 months instead of 3 months. As especially for the ones who do not have a principle lab within a 15 kms radius, they need to set that lab as well to cater to this lab as a back-up.</p>	Tender terms & conditions remain unchanged.

7.	<p>26. Main laboratory facility of Service provider should not be more than 15 km from Safdarjung hospital.</p> <p>The successful bidder should be allocated a time frame of 5 months to set up a new lab within the radius along with setting up of the lab inside Safdarjung Hospital</p>	Main laboratory facilities can be in Delhi area.
8.	<p>The Real-time PCR mentioned in the equipment list.</p> <p>As agreed during the pre-bid meeting the Real-time PCR machine will be removed. It was an error to include the same.</p>	Real-time PCR machine deleted. Facility should be provided by the service provider.
9.	<p>As understood during the pre-bid meeting that you have one PPP radiology and pathology partner already who is offering a discount of 36% from his shelf rate in the SS Block.</p> <p>You have to mention and make it clear the future and stand on that PPP from your end. As huge investments and stakes are involved from the bidder primarily keeping in mind that the full business from OPD and IPD will be directed towards the successful bidder.</p>	Tender terms & conditions remain unchanged.
10.	<p>Kind reference is invited to <i>Provison to Para 2.2(ii) (Top of Page 8)</i> which mentions that "<i>Similar nature of works means serving/served of at least NABL Accredited Laboratory Diagnostic Facility satisfactorily in 300 bedded hospital for minimum 3 years</i>".</p> <p>In context of above Provison, it needs to be mentioned that for purpose of evaluation of Tender, it needs to be clarified that if any bidder-Laboratory has served 300 bedded hospital for 3 years and also got such Lab NABL accredited, albeit for shorter duration than 3 years, whether same shall qualify Technical bid .In other words, experience of serving 300 bedded hospital for 3 years as well as getting such Lab NABL accredited (irrespective of duration) should suffice for qualification, instead of insistence on duration of NABL of such Lab for 300 bedded hospital, as additional eligibility criterion.</p> <p>In this regards, it needs to be mentioned that <i>Para 11/Page 31</i> of General condition to the Tenderer (GTT) has already specified it as mandatory eligibility criterion "<i>Bidder/Firm/Laboratory should have NABL Accreditation for 3 years, with experience in Pathology, Microbiology, Bio-chemistry</i>". In duplication to same, insistence of additional eligibility criterion of minimum 3 year duration</p>	<p>Tender terms & conditions remain unchanged.</p> <p>Similar nature of works means service/served laboratory diagnostic facility satisfactorily in 300 bedded hospital for minimum three years and such facility must have bought NABL Accreditation.</p>

	<p>for NABL (with respect to bidder's Lab in 300 bedded Hospital-partnership) seems <i>unnecessary and severely restrictive</i>, while defining 'similar works' in Para 2.2(ii)/Page8.</p> <p>Simultaneous reading of both <i>Proviso to Para 2.2(ii) (Top of Page 8)</i> in conjunction with <i>Para 11/Page 31</i> reveals that on one hand, Safdarjung Hospital desires original/mother Laboratory itself as NABL for 3 years, while it simultaneously desires such lab to have additional eligibility criterion of having carried on <i>similar works</i> for some other 300 bedded hospital as NABL for 3 years. Ideally, by common sense, Duration of NABL for 'similar works' by Bidder for other 300 bedded hospital, should have been lesser than Duration of NABL of original/mother Laboratory itself of bidder. This shall render most of vendors ineligible.</p> <p>Needless to say, such unnecessarily restrictive condition shall significantly reduce participation in said Tender, leading to inferior price discovery and cause huge financial losses to Govt of India over next 5 years. Hence, in view of above discussions, in definition of "Similar work" in said Proviso to Para 2.2.(ii) needs to be either deleted or even if kept so, 3 year duration of NABL should not be insisted for experience with such 300 bedded hospital.</p> <p>In view of above discussion, it is requested to modify said proviso to Para 2.2(ii)/Page 8 as following –(<i>Suggested wording of proviso to Para 2.2(ii)</i>) <i>" *Similar nature of works means serving/served Laboratory Diagnostic Facility satisfactorily in 300 bedded Hospital for minimum 3 years, and such facility must have got NABL Accreditation, at some point of time"</i></p> <p>Suggested modification will result in widespread participation in such prestigious tender and lead to far better price discovery as well as saving of huge financial resources of Ministry of Health.</p>	
11.	<p>2.0 Pre-Qualification Criteria, Page No. 8</p> <p>2.2 (v) Valid DSIR Registration for Research</p> <p>We would request the authorities to kindly exclude the clause.</p>	Tender terms & conditions remain unchanged.
12.	<p>3.0 Personnel, Equipment and Financial Capabilities, Page No. 8,</p>	Tender terms & conditions remain unchanged.

	<p>3.1 Personnel Capabilities: The firm should have suitable qualified and experienced personnel for the successful completion of the works. List of employees and bio-data of key officials shall be submitted stating clearly how these would be involved in this work.</p> <p>Kindly request you to reconsider this clause and allow the bid winner to submit the names within 1 month of winning the bid.</p>	
13.	<p>5.0 Other information to be submitted along with tender, Page No. 8</p> <p>5.3 The applicant should provide information regarding litigation / arbitration cases for the last five years as per Annexure - V</p> <p>We would request the authorities to clarify if this is limited to the government litigations / arbitrations or other private cases as well.</p>	Tender terms & conditions remain unchanged.
14.	<p>Application Form No. 8, Page No. 23,</p> <p>Annexure VI - The information given above is factual & based on product specification details as per the latest catalogues/ product data sheet and technical literature enclosed.</p> <p>We would request the authorities to provide more clarity with regards to the product data sheet and provide us a format or copy if it is already available.</p>	Tender terms & conditions remain unchanged.
15.	<p>Check list of documents to be submitted with the bid, Page No. 28 .</p> <p>Technical Package - Part II 8. Minimum Solvency Certificate as per clause no. 2.2 (iii)</p> <p>We would request the authorities to provide clarity with respect to the amount and bank.</p>	Solvency will be Rs. 1.50 Cr. from nationalised/scheduled bank and solvency certificate should not be older than one year.
16.	<p>General Conditions of Contract, Page 31</p> <p>2. Routine samples drawn / obtained from patients to OPD, IPD & Paid wards must be collected from 8:30 am to 3:00 pm</p> <p>We would like the authorities to clarify on the process of collecting samples before and after the stipulated period.</p>	Process of collecting sample before and after stipulated period will be on emergency collection basis to run 24x7 services.
17.	<p>General Conditions of Contract, Page 32</p>	Tender terms & conditions remain

	<p>Overall single discount offered in % (Over and above minimum 15% discount to be offered on prevalent CGHS rate)</p> <p>Kindly clarify if the discount offered should be on NABH or Non-NABH rates.</p>	unchanged.
18.	<p>General Conditions of Contract, Page 32</p> <p>4. Services to CGHS and BPL patients will be provided only if the required test is / are not available in the institutional laboratory.</p> <p>We would request the authorities to define institutional laboratory.</p>	Institutional means Safdarjung Hospital.
19.	<p>General Conditions of Contract, Page 32</p> <p>11. The service provider should carry out laboratory diagnostics services for the patients of Safdarjung hospital only. They should not allow patients outside Safdarjung hospital at their laboratory / diagnostic set-up in SSB Safdarjung Hospital for Services.</p> <p>Kindly request the authorities to clarify if the samples alone can be brought in for processing in the laboratory set-up in SSB Safdarjung hospital premise.</p>	Tender terms & conditions remain unchanged.
20.	<p>General Conditions of Contract, Page 32</p> <p>14. The data generated through the laboratory covered in this contract will be intellectual property of the institute.</p> <p>We request the authorities to consider joint sharing of Intellectual Property</p>	Tender terms & conditions remain unchanged.
21.	<p>General Conditions of Contract, Page 32</p> <p>16. Quality Control Data validation and Reporting for Laboratories will be done by the respective Lab Dept. doctors of Safdarjung hospital on daily basis.</p> <p>Kindly clarify if this implies that the service provider will not be required to appoint Pathologists, Bio -chemists, Microbiologists and similar technical experts to sign -off the reports.</p>	Service provider will not be required to appoint pathologist, biochemist, microbiologist & similar technical expert to sign of the reports.
22.	<p>General Conditions of Contract, Page 33</p> <p>19. The service provider of Laboratory Diagnostic set-up shall submit an undertaking that the charges quoted are not higher than they have quoted in any government hospital.</p>	Respective bidders should give undertaking in their letter head that the charges quoted in the said tender are not higher than they have quoted in any govt.

	We would request the authorities to share a format for the same.	hospital/institution/organisation.
23.	<p>General Conditions of Contract, Page 33</p> <p>23. Medical Superintendent, Safdarjung Hospital, New Delhi (MS) or person authorised by MS, reserves the right to terminate the contract without assigning any reason by giving to the bidder one calendar months 'notice.</p> <p>Kindly request you to include the reason for termination and increase the period to at least 6 (six) calendar months' notice.</p>	Tender terms & conditions remain unchanged.
24.	<p>General Conditions of Contract, Page 33</p> <p>26. Main laboratory facility of the service provider should not be more than 15 kms from Safdarjung hospital.</p> <p>Kindly request you to remove this clause so that new entrants also get an opportunity to bid if they fulfil for all other pre-requisites.</p>	Main laboratory facilities can be in Delhi area.
25.	<p>General Conditions of Contract, Page 33</p> <p>30. The service provider of laboratory / diagnostic set-up shall be responsible for any type of statutory / mandatory claims of penalties arising out of default in results of investigations.</p> <p>As we understand, the reporting of the cases will be done by the Department heads, and the scope of the service provider is limited to processing of the samples, please clarify on the legal liability of the service provider.</p>	The service provider shall be responsible for any deviation/lapses from the point of collection till the final processing before presenting to specialist for reporting. The dispatching of report is also a responsibility of service provider.
26.	<p>General Conditions of Contract, Page 34</p> <p>32. i) That daily worksheets shall be prepared which should tally with results; missing report of investigation shall be made available by laboratory at its own cost / effort within reasonable time without inconvenience to patient.</p> <p>Kindly request you to share the formats for the worksheets. Also, please clarify as to for what period these worksheets need to be stored for.</p>	It will be on payment basis and will be shared after awarding tender.
27.	<p>General Conditions of Contract, Page 34</p> <p>32. vii) The service provider should allow maximum 30 (thirty) number of cases Free of Cost per month for</p>	Tender terms & conditions remain unchanged.

	<p>laboratory on recommendation of MS Safdarjung</p> <p>Please clarify what will be the course of action if more than 30 cases are received per month</p>	
28.	<p>General Conditions of Contract, Page 34</p> <p>34. In case new tests added later by the institute, and at rate decided by M.S., Safdarjung Hospital administration.</p> <p>As the bidding is a discounts on the CGHS rate, kindly request you to consider the same discount for the new tests added.</p>	<p>Tender terms & conditions remain unchanged.</p>
29.	<p>Liability of Bidder / Firm /Tenderer, Page No. 37</p> <p>19. The service provider shall not engage any sub-contractor or transfer the contract to any other person in any matter.</p> <p>Kindly request you to clarify if the facility of housekeeping will be provided by the Safdarjung hospital administration. If not, kindly request you to exclude the sub-contracting of housekeeping and logistics if any required during the execution period of the contract.</p>	<p>Tender terms and conditions prevail.</p>
30.	<p>Liability of Bidder / Firm /Tenderer, Page No. 37</p> <p>20. (b) The staff deployed for collection of samples & transportation shall work under the Supervision of the Hospital Authority as per requirement.</p> <p>We suggest that the deployed staff should report to the Manager / PRO deployed by the service provider to ensure smooth running of day-to-day operations. All required support will be extended to the hospital authority.</p>	<p>Staff deployed for collection of sample and transportation should be supervised through the manager/representative deployed by service provider.</p>
31.	<p>Liability of Bidder / Firm /Tenderer, Page No. 37</p> <p>22. Bidder shall deploy sufficiently trained (minimum BMLT qualified from reputed institution) staff for collection of sample blood and other sample.</p> <p>As the availability of BMLT is limited, kindly request the authorities to consider well trained DMLT or PGDMLT qualified staff.</p>	<p>Tender terms and conditions prevail.</p>
32.	<p>Liability of Bidder / Firm /Tenderer, Page No. 37</p>	<p>Respective lab specialists.</p>

	<p>23. All the staff of the service provider working in the labs, shall report to the respective doctors In-charge of the Labs of Safdarjung Hospital, New Delhi</p> <p>Kindly clarify if this implies to Pathologists, Bio-chemists etc. or to the hospital departments of Neurology, Cardiology etc.</p>	
33.	<p>CGHS Tests, Page No. 39</p> <p>Annexure -XI: Names of investigation</p> <p>i) Kindly clarify if the discount is to be given on NABH or Non- NABH rates.</p> <p>ii) 45 of the listed tests do not have the rates specified in the Delhi CGHS 2014 rate card.</p> <p>Please confirm if for these tests the 2010 Delhi CGHS rates can be considered.</p>	<p>(i) Discount on NABH/non- NABH as per applicability.</p> <p>(ii) Hospital authority will form a committee to look into.</p>
34.	<p>Area of Sample collection</p> <p>Kindly request you to confirm if the sample collection is limited to the Super Speciality Block or it extends to the Safdarjung General OPD block as well.</p>	Limited Super Specialty Block.
35.	<p>Expected OPDs per day and the specialiations available</p> <p>Kindly request the authorities to share the departments that will be part of Super Speciality Block and the number of OPDs expected. Kindly also share the total number of consultants who will be practicing in the SuperSpeciality Block.</p>	Tender terms & conditions remain unchanged.
36.	<p>Contribution of BPL, APL & CGHS</p> <p>Please provide an approx. proportion of BPL, APL, CGHS cases as per the current trend, so we can accordingly plan for the cash flow.</p>	Tender terms & conditions remain unchanged.
37.	<p>Annexure XII, Page No. 48</p> <p>Minimum Manpower requirement</p> <p>Request you to change the Minimum requirement of Manpower to an adequate no.of manpower to run the center without any interruptions.</p>	Minimum requirement is considered as adequate.
38.	<p>Escalation / Reduction of Prices</p> <p>Kindly request you to clarify as to what will be the course of action if CGHS rates are reduced in comparison to the 2014 rates.</p>	Escalation /reduction to be in line with change in CGHS rates.

39.	<p>Annexure XII, Page No. 48</p> <p>Real time PCR exclusion</p> <p>As there are no PCR related tests in the list provided in Annexure XI, kindly exclude PCR and related equipment from Annexure XII</p>	Real time PCR deleted. Facility should be provided by the service provider.
40.	<p>Exclusivity</p> <p>Kindly request you to provide exclusivity for the tests referred in the Super Speciality Block.</p>	Tender terms & conditions remain unchanged.
41.	<p>Dedicated Helpline</p> <p>Kindly provide a dedicated helpdesk number for resolving the queries of the service provider during the submission period of the Online tender.</p>	Helpline Numbers are available at HSCC e-tender portal mentioned in the tender.
42.	<p>Item 11, page 32</p> <p>They should not allow patients outside Safdarjung hospital at their lab diagnostic set up in SSB safdarjung hospital for services</p> <p>Outside patients should be permitted as this will allow labs to cover the huge investments made in setting up and running the lab</p>	Tender terms & conditions remain unchanged.
43.	<p>Item 16, page 32</p> <p>QC data Validation and reporting for labs will be done by respective lab deptt doctors of safdarjung hospital on day to day basis.</p> <p>If reporting is done by Safdarjung doctors, then lab should not be held responsible for false reporting, hence NO penalty for that violation should be imposed</p>	The service provider shall be responsible for any deviation/lapses from the point of collection till the final processing before presenting to specialist for reporting. The dispatching of report is also a responsibility of service provider.
44.	<p><i>To be read in conjunction with Penalty clause on page 37 and 38 and Item 18 on page 32(Lab to get NABL certificate within one year</i></p> <p>Since lab is under supervision of Safdarjung lab doctors-pathologist, microbiologist and biochemist, hence onus should be on hospital lab doctors to get NABL accreditation. Company will assist them in all possible ways</p>	Tender terms & conditions remain unchanged.
45.	<p>Item 26, page 33</p>	Main laboratory facilities can be in Delhi area.

	<p>Main laboratory facility of Service provider should not be more than 15 km from Safdarjung hospital</p> <p>Request to modify as: Main lab facility should be in Delhi NCR and this should not compromise agreed TAT (Turnaround Time) as per Tender documents</p>	
46.	<p>Equipment list, Annexure XII</p> <p>Dry Chemistry Analyzer and Real Time PCR are part of equipment list</p> <p>Request to delete these and tests which need to be performed on these instruments can be outsourced to main lab in Delhi NCR as per agreed TAT.</p>	Real Time PCR deleted. Facility should ne provided by the service provider.
47.	<p>Page 26, Item 7</p> <p>There is no case/litigation pending against our Firm by any Govt. Agency regarding any services as on today. Further the Laboratory has not been blacklisted by any Government as on today agency/department. I/We also hereby certify that my/our Laboratory has not been blacklisted</p> <p>To be modified as- There is no conviction.</p>	Tender terms & conditions remain unchanged.
48.	<p>Page 48</p> <p>Minimum Manpower</p> <p>Manpower to be deployed as per lab discretion. Hospital is at liberty to impose penalties in case of non-compliance of TAT</p>	Penalty in case of non-compliance of TAT with minimum acceptable (adequate manpower).
49.	Lab should be permitted to provide co-branded report	Will be decided after award of tender.
50.	Kindly specify the space which will be provided for lab set up	Adequate space for setting up of Laboratory will be provided.
51.	Minimum guaranteed number of samples per annum is requested. This will help lab to arrive at cost economics of setting and running lab	May be judged by service provider.
52.	DSIR registration to continue to be mandatory for eligibility conditions as Safdarjung hospital has a medical college and research infra. DSIR registration will lend credence to research and give fillip to academic activities of institute.	DSIR registration is mandatory for eligibility conditions.
53.	<p>Clause ---2.2 (v)- Valid DSIR Registration for research</p> <p>Tender is floated to set-up the pathology lab for providing diagnostic services to patient of Safdarjung Hospital. There</p>	Tender terms & conditions remain unchanged.

	is no requirement for R&D in this facility. Hence, the requirement of DSIR registration should not be made mandatory.	
54.	<p>Clause 2.2 (iii) The Company should have positive Net Worth and should not have incurred loss in more than Two years in last Five years ending 31st March 2017 duly certified by the Chartered Account</p> <p>A company can operate in many verticals and individual vertical may be profitable or in loss. The losses may occur due to depreciation, investment in various new high end technologies, and research & development (R&D) work.</p> <p>It is proposed to modify clause as:</p> <ol style="list-style-type: none"> The company should have more than 10 years of existence The company should have positive net worth for last five years ending 31st March 2017, duly certified by the Chartered Account The company should have expertise in setting up of hospital based lab for more than 7 years 	Tender terms & conditions remain unchanged.
55.	<p>Penalty Clause 4. False report or deviation of report beyond acceptable limit as per standard practices-Rs.25,000/- on first instance and termination of contract subsequently and performance security will be forfeited</p> <p>Parameters for acceptable limits need to be defined for qualifying a report as “false report”.</p> <p>Technical team in lab will work under the supervision of pathologists from hospital, who will be responsible for maintaining daily QA/QC, equipment maintenance and final reporting of results. The onus of correct report lies on both, technical team and pathologist, hence, bidder alone, should not be penalized for the same.</p>	The service provider shall be responsible for any deviation/lapses from the point of collection till the final processing before presenting to specialist for reporting. The dispatching of report is also a responsibility of service provider.
56.	<p>Price of test not covered in CGHS list:</p> <p>As discussed in Pre-bid meeting, Committee at Safdarjung Hospital Administration will decide the appropriate rates as per prevailing market rate of the test.</p>	Will be decided later on.
57.	<p>Instrument list mentions Realtime PCR equipment:</p> <p>As discussed in Pre-bid meeting, it needs to be removed.</p>	Realtime PCR deleted. Facility should be provided by the service provider.
58.	<p>Ref. to Clause No 2.2 (Pre-Qualification Criteria)-(v) :-</p> <p>As per discussion in meeting ‘Valid DSIR registration for Research’ clause should be removed.</p>	Tender terms & conditions remain unchanged.

59.	<p>Ref. to general Conditions of Contract No.12 :- As per this clause Report should contain the Name of respective department. Of Safdarjung Hospital, New Delhi.</p> <p>In this regard, it should be amended and concern Lab name (Or Co-branding with SSB/Hospital) should also contain on report along with respective department. Of Safdarjung Hospital, New Delhi.</p>	Will be decided after award of tender.
60.	<p>Ref. to general Conditions of Contract No.32 (vii) : It should be amended and should be a fixed amount/month instead of 30 cases/ month, and that fixed amount should consumed in respective month and should not be carried forward.</p>	The service provider shall be responsible for any deviation/lapses from the point of collection till the final processing before presenting to specialist for reporting. The dispatching of report is also a responsibility of service provider.
61.	<p>Ref. to Penalty Clause No. 4 :-</p> <p>Quality Control Data Validation and reporting will be done by respective department Doctors of Safdarjung Hospital SSB. So, this Clause should be removed/Amended.</p>	As per recommendations of committee constituted.
62.	<p>Kind reference is invited to <i>Provison to Para 2.2(ii) (Top of Page 8)</i> which mentions that "<i>Similar nature of works means serving/served of at least NABL Accredited Laboratory Diagnostic Facility satisfactorily in 300 bedded hospital for minimum 3 years</i>".</p> <p>In context of above Provison, it needs to be mentioned that for purpose of evaluation of Tender, it needs to be clarified that if any bidder-Laboratory has served 300 bedded hospital for 3 years and also got such Lab NABL accredited, albeit for shorter duration than 3 years, whether same shall qualify Technical bid .In other words, experience of serving 300 bedded hospital for 3 years as well as getting such Lab NABL accredited (irrespective of duration) should suffice for qualification, instead of insistence on duration of NABL of such Lab for 300 bedded hospital, as additional eligibility criterion.</p> <p>In this regards, it needs to be mentioned that <i>Para 11/Page 31</i> of General condition to the Tenderer (GTT) has already specified it as mandatory eligibility criterion "<i>Bidder/Firm/Laboratory should have NABL Accreditation for 3 years, with experience in Pathology, Microbiology, Bio-chemistry</i>". In duplication to same, insistence of additional eligibility criterion of minimum 3 year duration for NABL (with respect to bidder's Lab in 300 bedded</p>	Tender terms & conditions remain unchanged.

	<p>Hospital-partnership) seems <i>unnecessary and severely restrictive</i>, while defining ‘similar works’ in Para 2.2(ii)/Page8.</p> <p>Simultaneous reading of both <i>Proviso to Para 2.2(ii) (Top of Page 8)</i> in conjunction with <i>Para 11/Page 31</i> reveals that on one hand, Safdarjung Hospital desires original/mother Laboratory itself as NABL for 3 years, while it simultaneously desires such lab to have additional eligibility criterion of having carried on <i>similar works</i> for some other 300 bedded hospital as NABL for 3 years. Ideally, by common sense, Duration of NABL for ‘similar works’ by Bidder for other 300 bedded hospital, should have been lesser than Duration of NABL of original/mother Laboratory itself of bidder. This shall render most of vendors ineligible.</p> <p>Needless to say, such unnecessarily restrictive condition shall significantly reduce participation in said Tender, leading to inferior price discovery and cause huge financial losses to Govt of India over next 5 years. Hence, in view of above discussions, in definition of "Similar work" in said Proviso to Para 2.2.(ii) needs to be either deleted or even if kept so, 3 year duration of NABL should not be insisted for experience with such 300 bedded hospital.</p> <p>In view of above discussion, it is requested to modify said provision to Para 2.2(ii)/Page 8 as following –(<i>Suggested wording of provision to Para 2.2(ii)</i>)</p> <p><i>" *Similar nature of works means serving/served Laboratory Diagnostic Facility satisfactorily in 300 bedded Hospital for minimum 3 years, and such facility must have got NABL Accreditation, at some point of time"</i></p> <p>Suggested modification will result in widespread participation in such prestigious tender and lead to far better price discovery as well as saving of huge financial resources of Ministry of Health.</p>	
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All other terms & conditions remain unchanged.

Sr. Chief General Manager -I, HSCC (I) Ltd.
For & on behalf of Medical Superintendent, Safdarjung Hospital, New Delhi