

All Bidders

**Amendment -II**

Subject: Supply, Installation, Testing & Commissioning of LAUNDRY Equipment for PGI Satellite Centre, Sangrur, Punjab.

IFB No. : HSCC/SES/LAUNDRY/PGI/SANGRUR/2018 dated 09.11.2018

This has reference to above IFB.

The following Amendment may be noted which shall be treated as part of the tender document and to be submitted duly signed & stamp along with tender.

Sr. No.	Bidder's Queries	Reply
1	<p>We would like to mention that as per the Public Procurement Policies, MSE registered firms are eligible for the exemption from the payment of Tender Document Cost and Earnest Money Deposit.</p> <p>So, at this point of time, we would like to mention that we are registered with MSE and having Udyog Aadhar Memorandum number (copy of UAM certificate enclosed for your kind reference) against which we are applying for the exemption from the payment of Tender Document Cost and Earnest Money Deposit.</p> <p>You are therefore requested to kindly allow us for the exemption from the payment of TDC &amp; EMD in the referred Tender.</p>	<p>MSE registered firms are also exempted for EMD and documents fees.</p>
2	<p>As per Technical specification at point No-6 for Chest heated, single roller (Calendaring m/c) steam heated suitable for rapid ironing of linen like Bed sheets, pillow cover or flat sheet etc size 500mm X3000 mm length, front feed and rear return type, variable speed control, powder coated outer body, Auto timed and auto temperature control</p> <p>a) We would like to suggest amendment that internationally the chest heated flatwork Ironers are normally for higher capacities with roller diameter from 900 diameter and above so accordingly we would suggest Roller heated, single roller calendaring machine</p>	<p>Chest heated/ Roller heated.</p>

	<p>steam heated suitable for rapid ironing of linen like bed sheets, pillow cover pillow cover or flat sheet etc size 500mm X3000 mm length.</p> <p>b) Also we would like to suggest front feed and front return type model , variable speed control, powder coated outer body, Auto timed and auto temperature control for better savings of space and more efficient and more participation.</p>	
3	<p><b>a) Deletion of European CE Clause –</b>  In most of the Machinery and Equipments you have asked for European CE Certification which needs to be deleted due to the following reasons.</p> <p>i. As per the standard Store Purchase guidelines laid down by the CVC and Ministry of Commerce, Govt. of India, each and every Govt. purchasing agency should promote Make in India items.</p> <p>ii. The Laundry Equipment is not covered under CE Marking now. There are very few limited manufacturers who had earlier got CE certifications will only be qualifying in this tender while as major chunk of bidders will be out of the fray, resulting in no competition and higher pricing.</p> <p>iii. The stores meant for domestic use need not to have the CE marking / certification. The CE Marking certification are meant for the material to be exported to European Countries.</p>	Tender terms and conditions remain unchanged.
4	<p><b>b) Pre-qualifications Criteria-</b></p> <p>i. As per clause No. 2.2 of Pre-Qualification Criteria, you have demanded total minimum turnover of 30% of the estimated cost of Rs. 210 Lacs which comes to Rs. 63 Lacs only. On the other hand you have demanded the experience of successfully completed works as below:</p> <p>a) 3 similar completed works costing not less than the amount equivalent to the 40% of the estimated cost. <b>Which comes to Rs. 84 Lacs for each completed work and total of 3 works come to 252 Lacs. which is almost 400 times higher than the total Turnover of Rs. 63 Lacs demanded by you.</b></p> <p>OR</p> <p>b) Two similar completed works costing not less than the amount equal to 50% of the estimated</p>	Tender terms and conditions remain unchanged.

	<p>cost. <b>Which comes to Rs. 105 Lacs for each completed work and total of 2 works come to 210 Lacs. which is almost 350 times higher than the total Turnover of Rs. 63 Lacs demanded by you.</b></p> <p style="text-align: center;">OR</p> <p>c) One similar completed works costing not less than the amount equal to 80% of the estimated cost. <b>Which comes to Rs. 168 Lacs for each completed work which is almost 250 times higher than the total Turnover of Rs. 63 Lacs demanded by you.</b></p> <p>This experience clause relating to the single / two / three works criteria should be deleted because the costing of Laundry Machinery is not more than 30 - 40 Lacs. Rest of the costing is that of other machinery / equipments including boiler, LDO storage tank, pipe fittings, Air Compressors etc, installation and other turnkey works. So, the total Turnover wise completion of the works is totally unfair and unjustified. <b>As already conveyed in Pre-bid meeting , the value of the Laundry Machines is very low. Instead of amount wise works completion , please ask for the increased Turnover of the bidder to minimum 500 Lacs per year and experience of manufacturing / selling the Laundry Machinery Equipments during last seven years supported by the copies of the supply orders and performance statement.</b></p>	
5	<p>Please provide the complete breakup / details of LDO Decanting Station and Item No. 23. In item No. 23 the detail of installation of Air Conditioners , plumbing works , interior decoration , sanitary works etc is not defined. Please provide the complete details of services and equipments to be provided under Sr. No. 23.</p>	<p>As per detailed tender specifications.</p>
6	<p><b>Deletion of the Brands.</b> In Certain equipments such as Boiler, you have mentioned particular brands. Please either delete these brands or add “Equivalent” against the brands mentioned by you. <b>Mentioning a particular brand amounts to favoritism / prejudices.</b></p>	<p>Boiler of equivalent make may be applicable as it should be approved by HSCC/Client prior to supply to site.</p>

7	Please provide the site plan / site diagram of the premises indicating the installation instructions.	Site plan is attached.
8	Being a Turnkey Project of a big magnitude and multiple tasks , the completion period of four months is very less. Please amend the completion period and increase it to 6-8 months.	Tender terms and conditions remain unchanged.
9	<p><b>Grant of extension for the submission of the tender</b></p> <p>Being the Turnkey Project, we have to evaluate the costing of other machines and services in addition to the Laundry Equipments. This will take at least 1-2 weeks, hence you are requested to extend the date of submission of tender by at least 6-8 weeks from the date of uploading the amendments.</p>	Date of submission of Tender is extended for 1 week i.e. till 14.12.2018
10	<p>a. The tender specifies "Soft Mount" machines for this purpose. We would like to inform that "Hard mount" machines are lesser in cost, match the same essential characteristics like G-force and other specification and are therefore suitable for use on solid ground without any compromises in any respect whatsoever.</p> <p>We would therefore request you to consider changing the specifications from "Soft Mount" to "hard mount" machines for this tender. This will also reduce the cost of machines to the government.</p>	Hard Mount machines may be installed.

**The bid submission date is extended from 07.12.2018 to 14.12.2018 and bid security should be valid for 180 days from the date of original bid submission ie. from 07.12.2018.**

All other terms & conditions remain unchanged.

Sr. Chief General Manager -I, HSCC (I) Ltd.  
For and behalf of Director, PGIMER, Chandigarh

