

**Amendment-I**

**Date :09.01.2024**

**EOI: Empanelment of Business Associate / Strategic Partner for providing Healthcare Services and Hospital Services (clinical or non-clinical) in domestic and international markets**

**EOI No. HSCC/EOI/SP-HS/2023 Dated 01.01.2024**

This amendment shall form integral part of tender document and should be submitted duly signed & stamped along with the tender/bid.

**Reply to Pre Bid Queries raised by bidders during pre -bid meeting held on 08.01.2024 at HSCC, Head Office, Noida**

<b>Sr. No.</b>	<b>Clause No.</b>	<b>Tender Clause</b>	<b>Bidders Queries</b>	<b>Reply</b>
1	4.1 MODE OF ASSIGNING WORK  Page no. 14	Post empanelment, through competitive bidding among the empanelled firms, Strategic partner shall be finalised for individual projects based on the highest revenue share they are willing to share with HSCC.	In the section 4.1 it is mentioned that for each project one of the empaneled partners offering highest revenue to HSCC will be selected on competitive bidding basis. On the other hand, section 5.3 mentions that minimum 7% agreed revenue share will be deducted from partner's payment towards every bill. We feel both the clauses are contradictory to each other. Also, how can the term agreed be used when the empanelment process and negotiations are yet to be done. We request HSCC to remove the Clause 5.3 and keep the Clause 4.1 of competitive bidding for every project as the only mode of selection.	EOI Clause No. 4.1 MODE OF ASSIGNING WORK- No Change, EOI conditions shall prevail.
2	5.3 REIMBURSEMENT OF PAYMENT  Page no. 15	HSCC will deduct the agreed revenue share of minimum 7% from each of the bill processed for payment and the balance amount only will be paid to the Business Associate / Strategic Partner	We wish to highlight that in the same EOI, Point no. 4.1 MODE OF ASSIGNING WORK it is explicitly written as, " Post empanelment, through competitive bidding among the empanelled firms, Strategic partner shall be finalised for individual projects based on the highest revenue share they are willing to share with HSCC." Now, this point contradicts with the Point no. 5.3 REIMBURSEMENT OF PAYMENT. We request HSCC to clarify the need of deduction of minimum 7% from each of the bill processed, when post empanelment the empaneled strategic partners will have to go through competitive bidding and offer the highest revenue to HSCC. Hence, we request that the said Clause 5.3 mentioning revenue share of minimum 7% be deleted from the EOI.	<b>Shall be amended as under:</b> HSCC will deduct the revenue share as per clause no. 4.1 (Mode of Assigning Work) from each of the bill processed for payment and the balance amount only will be paid to the Strategic Partner."

All other terms & conditions remain unchanged.

Prospective bidders are advised to regularly visit through HSCC e-tender portal <https://hsc.enivida.com>, HSCC website <http://www.hscltd.co.in> & CPP Portal <https://eprocure.gov.in/epublish/app> as corrigendum/amendments etc., if any, will be notified on this portal only and not be published anywhere else.

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Chief General Manager  
HSCC (India) Ltd.