

HSCC India Limited

Subject: Expression of Interest (EOI) for Empanelment of strategic partners for the implementation of IT/ICT projects. – Reg. reply to the pre-bid queries.

EOI No: HSCC/IT/EOI/2023-24/01 dated 19/12/2023.

This has reference to above EOI for Empanelment of strategic partners for the implementation of IT/ICT projects, the following replies to the pre-bid queries may please be noted:

S. No.	Query	Reply
1	<p>The applicant should have CMMI Level 5 certification.</p> <p>Sir, as we can see, you are giving Start-ups and MSE's a fair chance to participate and get empanelled with 'HSCC INDIA LIMITED'.</p> <p>So how can every Start-up Company be CMMI 5 certified?</p>	<p>Amended & clause shall be read as at point no. 11 of eligibility criteria: “The applicant should have at least CMMI Level 3 or higher certification.”</p>
2	<p>Kindly reply us that, how to send the EMD money and in which address.</p>	<p>EMD of Rs. 1 Lacs in the form of DD in favour of HSCC India Limited payable at Noida/Delhi should be sent in original in the following address by post: CGM, HSCC India Limited, E-6(A), Sector-1, Noida, UP-201301</p>
3	<p>Turn Over Criteria for MSE category: a) Category One: Rs.1 Cr to Rs.2.5 Cr b) Category Two: Above Rs.2.5 Cr to Rs.6 Cr c) Category Three: Above Rs.6 Cr to Rs.12 Cr d) Category Four: Above Rs.12 Crore-</p> <p>We understand that this criteria is applicable for MSME registered company. Kindly confirm.</p> <p>The applicant should have CMMI Level 5 certification. -</p>	<p>Point no. 3 of Eligibility Criteria: Turn Over Criteria for MSE category: a) Category One: Rs.1 Cr to Rs.2.5 Cr b) Category Two: Above Rs.2.5 Cr to Rs.6 Cr c) Category Three: Above Rs.6 Cr to Rs.12 Cr d) Category Four: Above Rs.12 Crore-</p> <p>Amended & clause shall be read as at point no. 11 of eligibility criteria:</p>

	<p>Sir, we understand that the mandatory clause of CMMI 5 will restrict the participation of startup and MSME Companies who have vast experience in Healthcare Sector. We, Ohum Healthcare, are working as HMIS Solution provider with Rajasthan State Govt. where our solution has been used by more than 1000+ Hospitals. We kindly request you to revise the clause as follows- The Applicant should have ISO 9001:2015/ISO 27001/CMMI certificate.</p>	<p>“The applicant should have at least CMMI Level 3 or higher certification.”</p>
	<p>Integrity Pact & Integrity Agreement-</p> <p>At Page 22 & 23 Integrity Pact is documented and Page 24 has the Integrity agreement. In last of EOI, scan of Integrity Pact and Agreement signed by HSCC Officials attached. Which document we have to submit and do we have to use the scan & signed document, kindly confirm. Is the hard copy submission also required?</p>	<p>Applicant should fill, sign & stamp the Integrity Pact & agreement on its letter head/stamp paper as mentioned in EOI and upload the same on e-tender portal. No physical submission of document is required.</p>
	<p>We kindly request you to allow EOI Processing Fee and EMD exemption for MSME companies</p>	<p>No Change. EOI conditions prevails.</p>
	<p>We kindly request you to extend the EOI Response submission date by 10 days.</p>	<p>No Change. EOI conditions prevails.</p>
<p>4</p>	<p>We would like to request submission for your kind consideration with respect to section 2 (Selection process) clause No 1 , Serial No 8 read as – “Successful Execution of order in India in last 3 years prior to last date of submission of EOI (Minimum Order value with Combination of up to Maximum five orders for IT/ICT in healthcare services to Govt./PSU/ Private Enterprise: “In View of Clause No 2,Scope of work for the strategic partner pertaining to IT / ITC experience in cross industry and technologies domains , we here by request for the change for your kind consideration read as“Successful Execution of order in India in last 3 years prior to last date of submission of EOI (Minimum Order value with Combination of up to Maximum five orders for IT/ICT to Govt./PSU/ Private Enterprise: “This will enable wider participation and domain expertise empanelment to collaborate with HSCC on various technologies projects and opportunities in healthcare ecosystems.</p>	<p>Amended & shall be read as at point no. 8 of eligibility criteria “Successful Execution of order in India in last 3 years prior to last date of submission of EOI (Minimum Order value with Combination of up to Maximum five orders for IT/ICT to Govt./PSU/ Private Enterprise”</p>
	<p>Existing Clause</p>	<p>Change requested</p>
<p>5</p>	<p>For MSME & Start-up: Successful Execution of Order (Minimum order value with Combination of upto Maximum five orders (in the particular field)Specialization applied for: a) Category One: 1 work of Rs. 1 Cr. Or 2 works of Rs.0.5 Cr. Or 3 Works of Rs. 0.25 Cr.</p>	<p>For MSME & Start-up: Successful Execution of Order (Minimum order value with Combination of upto Maximum five orders (in the particular field)Specialization applied for: a) Category One: 1 work of Rs. 0.5 Cr. Or 2 works of Rs.0.25Cr. Or 3 Works of Rs. 0.10 Cr.</p>
	<p>The applicant should have ISO 9001:2015</p>	<p>No Change. EOI conditions prevails.</p>

	The applicant should have CMMI Level 5 certification	Kindly provide exemption against these points for startup	Amended & clause shall be read as at point no. 11 of eligibility criteria: "The applicant should have at least CMMI Level 3 or higher certification."
	RFP Point	Clarification/Amendment Request	
	EOI Document Fee EOI Document Fee	We would like to request you to exempt EOI document fee for MSME bidders as per GoI guidelines.	No Change. EOI conditions prevails.
	Rs.1,00,000/- in form of Demand Draft (DD) in favour of HSCC India Limited payable at New Delhi/Noida (Same Shall be retained by HSCC during entire duration of empanelment. EMD will be forfeited if agency step out from contract.)	We would like to request you to exempt EMD amount for MSME bidders as per GoI guidelines.	No Change. EOI conditions prevails.
6	For MSME & Start-up: Successful Execution of Order (Minimum order value with Combination of upto Maximum five orders (in the particular field) Specialization applied for: a) Category One: 1 work of Rs. 1 Cr. Or 2 works of Rs. 0.5 Cr. Or 3 Works of Rs. 0.25 Cr. b) Category Two: 1 work of Rs. 3 Cr. Or 2 works of Rs. 1.5 Cr. Or 3 Works of Rs. 1 Cr. c) Category Three: 1 work of Rs. 8 Cr. Or 2 works of Rs. 4 Cr. Or 3 Works of Rs. 3 Cr. d) Category Four: 1 work of Rs. 15 Cr. Or 2 works of Rs. 7.5 Cr. Or 3 Works of Rs. 5 Cr. Attach PO's/work Orders/MoUs/certificates from customers /clients specifying "completion" or "satisfactory work in progress" and reference details with contact details of the customer	We assume that this is applicable for MSME registered companies also. Successful Execution of Order (Minimum order value with Combination of upto Maximum five orders (in the particular field) - Kindly clarify this point We assume that ongoing works will be considered and Workorder/PO copy will be sufficient. 3 Works of Rs. 5 Cr. - We assume that combined value of 3 works should be 5 Cr.	No Change. EOI conditions prevails. However, required clarification is as under: Combination of upto Maximum five orders (in the particular field) states that an applicant can submit the experience document from any one client having minimum order value as indicated combining maximum 5 work orders i.e., cumulative value of these 5 work orders should be minimum value as indicated.
	Existing Clause	Change requested	
7	The applicant should have CMMI Level 5 certification	CMMI Level 3	Amended & clause shall be read as at point no. 11 of eligibility criteria: "The applicant should have at least at least CMMI Level 3 or higher certification."

	PO's/work orders/MoUs/certificates from customers/clients specifying "completion" or "satisfactory work in progress" and reference details with contact details of the customer.	PO's/work orders/MoUs/certificates from customers/clients specifying "completion"/CA Certificates	Amended & shall be read as at point no. 8 of eligibility criteria: "PO's/work orders/MoUs/certificates from customers/clients specifying "completion"/CA Certificates or "satisfactory work in progress" and reference details with contact details of the customer."
	Reference	Change Request	Reason for Change Request
8	Successful Execution of Order for Category One, Category Two, Category Three and Category Four	Exemption for Start-up Category. 1. Government of India promoting Start-ups by giving exemptions on prior experience, prior turnover, similar work and earnest money deposit for filing any tender / EOI. 2. This point also contradicts your all-other points where you have given exemptions for start-ups like point no. 2 - Existence since last three years exemption, Point no.3 - Turn over exemption and Point no.4 - Positive net worth exemption	No Change. EOI conditions prevails.
	The applicant should have CMMI Level 5 certification.	Exemption for Start-up Category. Request for exemption for startups, consider the above points.	Amended & clause shall be read as at point no. 11 of eligibility criteria: "The applicant should have at least at least CMMI Level 3 or higher certification."
	EMD	Exemption for Start-up Category. Government of India promoting Start-ups by giving exemptions on prior experience, prior turnover, similar work and earnest money deposit for filing any tender / EOI	No Change. EOI conditions prevails.
9	request you to consider the addition of a proprietorship firm to the list of eligible bidders for the mentioned tender		Amended & shall be read as at point no. 1 & 2 of eligibility criteria:

		<p>“The applicant should be Limited company / Private Limited Company, partnership firm or a company registered with the Registrar of Firms / Registrar of Companies (as applicable) or a proprietorship firm.”</p> <p>The applicant should be an established firm operating in India for last 3 years. Consortium/JV are not allowed to participate for the empanelment.</p>
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Further, the last date of online fill/upload the EOI has been extended as follows:

Last Date to fill/upload the EOI through e-Tendering : **16.01.2024** up to 15:00hrs
Date of opening of EOI : **16.01.2024** at 15:30 hrs

(-Sd-)
Chief General Manager
HSCC (India) Limited